



This following information is also found on the web at:

[www.drake.edu/busfin/information/files/info\\_vendorsourcelist.php](http://www.drake.edu/busfin/information/files/info_vendorsourcelist.php)

For Drake rates, reservations and general booking questions, contact a local Enterprise Rental Company. Several are in Des Moines, e.g., 4141 Merle Hay Road Branch, Telephone: (515) 331-1000 or Near Airport, 5800 Fleur Drive, (515) 421-8754.

### **Enterprise offers: Effective January 15, 2010 (Updated 4/4/2012)**

- **Within the Heartland area** (Iowa, Nebraska, South Dakota, and Illinois (excluding Chicago and its suburbs.) **Fixed Rates** have been secured including **vehicle collision insurance** with \$0 deductible and 3000 **free miles**.
- Most **rental sites** outside of airport locations.
- **Best Rates** for midsize or smaller vehicles.
- **Best Rate minus a percentage** has been secured for rental locations **outside the Heartland area**. (Please take the **collision insurance** for these rentals.)
- **Outside of Heartland rentals**, renters will have at least **150 miles per day** maximum plus a small fee per mile over.  
NOTE: if you know in advance that you will use over 150 miles/day for an outside the Heartland rental location, *Call Drake's Account Manager, Breanne Bolin, 515-822-3298 to determine if additional negotiations can be reached with the out of location rental agency for more free miles.*
- Over **10 Enterprise rental sites** are located in the **Des Moines area** and over **8000 locations nationwide**.
- **Pick up and delivery service** is available.
- **Free Membership to Enterprise Plus**. Just sign up to receive faster reservations, rentals, use of "members line" at the airport and more. Sign up at: [www.enterprise.com](http://www.enterprise.com)
- Go to: [www.enterprise.com](http://www.enterprise.com) to view all the program features including making reservations.
- Drake's Enterprise **assigned Account Number and PIN** is all you need to make your reservation. Secure rentals through the Drake employee that would normally book department travel. That key person in your department will have the Account Number and PIN.
- **Drake's Enterprise Account Managers** is Mandy Lockwood, Phone: 563-528-3231; email: [Mandi.l.lockwood@ehi.com](mailto:Mandi.l.lockwood@ehi.com)  
Backup Account Managers are:  
[Bill Newgard](mailto:Bill.Newgard@ehi.com), email is: [William.c.newgard@ehi.com](mailto:William.c.newgard@ehi.com) T: 515-822-3299 and  
[Stephanie Haynes](mailto:Stephanie.I.haynes@ehi.com), email is: [Stephanie.I.haynes@ehi.com](mailto:Stephanie.I.haynes@ehi.com) T: 515-473-8687.
- **Your Personal rentals** receive Drake's Enterprise fixed rate pricing within the Heartland area or Best Rate minus a percentage for out of Heartland rentals. When booking for personal use, click leisure travel, input Drake's "Personal Use" Account Number and PIN and pay with a personal credit card.

- All **business and personal usage would roll into Drake's usage totals**. These totals are reviewed annually when analyzing Drake's book of business and rental rate negotiation.
- **Drivers must be 21 years of age or older**. NOTE: a youthful surcharge may be available for drivers under 21 if driving on personal business.
- **Drivers of 12-15 passenger vans must be 25 years of age or older**.

\*\*\*\*Please contact your Drake department's travel coordinator for rental questions or Enterprise/National's Breanne Bolin at 515-822-3298.

**NOTE: Each program has industry standard surcharges for various rental scenarios. Be sure to ask about any additional charges and restrictions when you secure your rental.**



### **National offers: (airport locations) Effective January 15, 2010**

- Over **100 airport National rental locations**.
- **Collision insurance is not required** for National rentals.
- **Emerald Program membership is free** to Drake employees. (Go to [www.nationalcar.com](http://www.nationalcar.com) and click on Emerald Program to review program features.)
- National offers **best rate guaranteed minus a percentage**.
- **Drake's Enterprise Account Managers** are: Breanne Bolin, T: 515-822-3298; [Breanne.d.bolin@erac.com](mailto:Breanne.d.bolin@erac.com); FAX: 866-816-8585.
- **Personal rentals** receive Drake's National Best Rate.
- Drivers must be **21 years of age or older**. NOTE: a youthful surcharge may be available for drivers under 21 if driving on personal business.
- All **business and personal usage would roll into Drake's usage totals**. These totals are reviewed annually when analyzing Drake's book of business and rental rate negotiation.

\*\*\*\*Please contact your Drake department's travel coordinator for rental process questions.

**NOTE: Each program has industry standard surcharges for various rental scenarios. Be sure to ask about any additional charges and restrictions when you secure your rental.**