

## **VENDORS CONTACT INFORMATION**

1. **Preferred Vendors for Small Contracts:** Preferred Vendors have a negotiated reduced price agreement with Drake University. These vendors are to be used first before other vendors if they can meet the university need.
  
2. **Backup Preferred Vendor:** Backup Vendors have a negotiated reduced price agreement with Drake but does not meet Drake's need as well as a preferred vendor. Go to these vendors when the preferred vendor does not meet the university need.

### **PREFERRED VENDORS CONTACT INFORMATION**

Updated 04.04.2012

- [Computer](#)
- [Deliveries](#)
- [Healthcare Products](#)
- [Moving](#)
- [Office Supplies](#)
- Other [Vehicle Rentals and Charters](#)
- [Printing](#)
- [Promotional](#)
- [Scientific](#)
- [Shredding Services](#)
- [Travel Services](#)
- [Vehicle Rentals](#)

Type of Work	Company	Contact	Telephone	Summary of Proposal/Agreement
Delivery Overnight	United Parcel Service	Dave Nesbit, Account Executive 2870 Army Post Road Des Moines, IA 50321-4877 800-377-4877 <a href="mailto:dnesbit@ups.com">dnesbit@ups.com</a> (best) <a href="http://www.upscampusship.com">www.upscampusship.com</a> <a href="http://www.ups.com">www.ups.com</a>	800-377-4877	Save time by printing air bills online, print to office printer by using UPS Campus Ship. Also receiving volume discount because Drake is using this online serv.
Vehicle Rentals	Enterprise & National	Enterprise & National <a href="#">Mandi Lockwood</a> , Account Representative, 563-528-1468 <a href="http://www.enterprise.com">www.enterprise.com</a> <a href="http://www.nationalcar.com">www.nationalcar.com</a>	Call the Local Enterprise Rental Branch for Drake Rates, Reservations and General Booking questions, e.g., 4141 Merle Hay Road Branch, Telephone: (515) 331-1000 or Near Airport, 5800 Fleur Drive, (515) 421-8754.	Negotiated rate for rental vehicles
Vehicle Rentals Backup	Hertz	<a href="#">Bryan Geiken</a> , Account Representative 515-287-4472, ext. 13 <a href="http://www.hertz.com">www.hertz.com</a>	515-287-4472, ext. 13	Rental vehicle services--located predominantly in airport locations
Shredding Service	Iron Mountain	Iron Mountain 4437 121st Street Urbandale, IA 50323 Customer Service: 800-934-3453 CS#1372Y, Press 3, Need Your Master List Dept. Number Phone: 515-331-3516 Fax: 515-331-3525  Sales and Local Contact: Kevin Ryan, Account Manager <a href="mailto:kevin.ryan@ironmountain.co">kevin.ryan@ironmountain.co</a>	800-934-3453	Onsite shredding. Complete insurance Coverage: GL and Professional Liability, Includes indemnification for damages resulting from intentional acts of shredding. Fully bonded and insured locking containers. Certificate of Destruction issued upon each shred process.
Moving Service	Lint United Van Lines	Lint United Van Lines Attn: Ginger Allen 4549 Delaware Des Moines, IA 50313	515-261-5836	Benefits: \$75,000 free replacement value protection on household goods. Move coordinator to assist Du

		515-261-5836 <a href="http://www.lintvan.com">www.lintvan.com</a>		employees through every step start to finish. Locally owned. Guaranteed pick up and Delivery Dates. Claims issues handled by own in-house administer Realtor Service Personalized account rep
Moving Service back-up	Wheaton World Wide Moving	Duane Nelson, VP Sales 8010 Castleton Road Indianapolis, IN 46250 317-849-0700 or 800-922-7799 xtn 567 FAX: 317-570-4635 <a href="mailto:Duane_nelson@wvlcorp.com">Duane_nelson@wvlcorp.com</a> <a href="http://www.wheatonworldwide.com">www.wheatonworldwide.com</a>  Secondary Contact: Patrick Penry, Account Manager <a href="mailto:Patrick_penry@wvlcorp.com">Patrick_penry@wvlcorp.com</a> 402-553-3619 cell	317-849-0700 or 800-922-7799 xtn 567	Comprehensive Moving Services Back up or 2nd quote type of service
Printing High Graphics-Specialties under contract	Woolverton Printing Company	Woolverton Printing Company 6714 Chancellor Drive Cedar Falls, IA 50613 Telephone 1-319-277-2616 Telephone 1-800-670-7713 Toll Free 1-319-277-8136 Fax <a href="http://www.woolverton.com">www.woolverton.com</a>	1-800-670-7713 Toll Free	Specialty Printing Services. Letterhead, Envelopes, Graphics, Publications
Printing High Graphics-Specialties under contract	Office Max IMPRESS Printing	Office Max Office Supplies Julie Hoff, Strategic Account Manager 2415 S 133rd St Plz. Omaha, NE 68144 Urbandale, IA 50322 CELL 402-730-5779 <a href="mailto:Juie.hoff@officemax.com">Juie.hoff@officemax.com</a> <a href="http://www.Officemaxsolutions.com">www.Officemaxsolutions.com</a> <a href="http://www.officemax.com">www.officemax.com</a> Secondary Contact: Customer Service 800-472-6473	1-800-670-7713 Toll Free	Specialty Printing Services
Scientific	Fisher Scientific	Fisher Scientific Erika Fedirko Field Sales Representative 2000 Park Lane Pittsburg, PA 15275 Cell: 515-865-4248 FAX: 866-549-7055 <a href="mailto:Erika.fedirko@thermofisher.com">Erika.fedirko@thermofisher.com</a> <a href="http://www.fisherssci.com">www.fisherssci.com</a>	Cell: 515-865-4248 FAX: 866-549-7055	Scientific
Scientific	VWR International LLC	VWR International LLC Direct: 515-710-2590 <a href="mailto:Kristy_uber@vwr.com">Kristy_uber@vwr.com</a> <a href="http://www.vwrsp.com">www.vwrsp.com</a>	515-710-2590	Scientific
Supplies Office/Classroom / Print Shop	Office Max	Office Max Office Supplies Bryan Bellis, Account Manager 7611 Madison Avenue	515-254-9227 800-472-6473 Online Live Chat	IBA Consortium. Offers for office/classroom supplies, technical supplies, printing,

Printing		Urbandale, IA 50322 515-254-9227 800-438-3186 xtn 3043 FAX: 515-254-9337 <a href="mailto:Bryanbellis@officemax.com">Bryanbellis@officemax.com</a> <a href="http://www.Officemaxsolutions.com">www.Officemaxsolutions.com</a> <a href="http://www.officemax.com">www.officemax.com</a> Secondary Contact: Customer Service 800-472-6473	through the officemaxsolutions.com website	copying, etc. Several stores in Des Moines Area.
Travel Services	Travel Center	Rick South, Account Manager 5805 Fleur Drive Des Moines, IA 50321 515-287-3170 FAX: 287-7832 <a href="mailto:rsouth@ttcdsm.com">rsouth@ttcdsm.com</a> Email: <a href="mailto:info@ttcdsm.com">info@ttcdsm.com</a> <a href="http://www.ttcdsm.com">www.ttcdsm.com</a> Secondary Contact: Art Stenstrom <a href="mailto:Astenstrom2ttcdsm.com">Astenstrom2ttcdsm.com</a>	515-287-3170	Travel services airline, vehicle, hotel packages.
Travel back-up	Travel and Transport	Jennifer Hill, Client Services Manager 213 Duff Avenue Ames, IA 50010 515-292-9769 800-747-8182 FAX: 402-343-4146 <a href="mailto:jhill@tandt.com">jhill@tandt.com</a> <a href="http://www.tandt.com">www.tandt.com</a>  Secondary Contact: Donna Miller, Manager, Sales and Services 3520 DeWitt Road Waterloo, IA 50701 319-988-3696 FAX: 402-343-4019 <a href="mailto:Dmiller@tandt.com">Dmiller@tandt.com</a>	515-292-9769 800-747-8182 FAX: 402-343-4146	Travel Services airline, vehicle, hotel packages
Computer	Dell	Dell Computer Natasha Kotrly 888-977-3355 xtn 5139070 DIRECT 512-513-9080 FAX: 512-283-3712 Dept. 0786 PO Box 120001 Dallas TX 75312 EMAIL: <a href="mailto:Natasha_Kotrly@dell.com">Natasha_Kotrly@dell.com</a> Customer ID 999461 <a href="http://www.dell.com">www.dell.com</a> select Premier	888-977-3355 xtn 5139070 DIRECT 512-513-9080 FAX: 512-283-3712	Dell Computer Purchases
Computer	Apple	Apple Computer John Stanfield Account Rep 512-674-2802 office 800-800-2775 xtn 42802 FAX: 866-219-9213 12545 Riata Vista Circle Austin, TX 78727 Email: <a href="mailto:Jstanfield@apple.com">Jstanfield@apple.com</a> Customer ID 69517 <a href="http://www.storeapple.com">www.storeapple.com</a>	512-674-2802 office 800-800-2775 xtn 42802 FAX: 866-219-9213	Apple Computer Purchases

**Vendors below have approached Drake to ask that they be put on the University's vendor resource list.**

Type of Work	Company	Contact	Telephone	Summary of Proposal/Agreement
Healthcare Products	<b>Henry Schein Inc. (MBM/Henry Schein)</b>	Joseph Patten Business Unit Manager Schools and Sports Medicine Corporate Accounts Group Henry Schein Inc. 135 Durea Road Attn: CAG Bids M-460 Melville, NY 11747 800-851-0400 Telephone 866-738-8999 FAX <a href="http://www.henryschein.com">www.henryschein.com</a> email: MSMBids@henryschein.com Federal Tax ID 11-313-6595	<b>800-851-0400 Telephone</b> <b>866-738-8999 FAX</b>	School nurse, athletic training/sports medicine, and first aid supplies, e.g., medical equipment, medical instruments, medical disposables, injectables, vaccines, pharmaceuticals, durable medical equipment, xray products, bandages, gauze, emergency medical supplies, and dental equipment and supplies.
Lodging	<b>Residence Inn by Marriott</b>	Terri Nearmyer <a href="mailto:tnearmyer@tharoldson.com">tnearmyer@tharoldson.com</a> <a href="http://www.marriott.com/dsmri">www.marriott.com/dsmri</a>	<b>515-267-0338</b> <b>FAX: 515-440-1338</b>	Rates subject to change—check with hotel for best current rates Extended Stay (4-5 or more days) Suites (mini apartments 1-2 BR w/kitchen) Laundry service Grocery Delivery free Daily housekeeping Conference Room holds 25 Full Suites- Pets welcome- Complementary Breakfast. Rates based on # of nights: 1-4 \$114 5-11 \$109 12-29 \$99 30 plus \$69 plus 12% daily tax waived if stay beyond 30 days.
Lodging	<b>Holiday Inn Express at Drake</b> 1140 24th Street	<b>Holiday Inn Express at Drake</b> 1140 24th Street	<b>255-4000</b>	Rates subject to change—check with hotel for best current rates DU rate: \$84
Lodging	<b>Hotel Fort Des Moines</b> 10th & Walnut	<b>Hotel Fort Des Moines</b> 10th & Walnut	<b>243-1161 or 800-532-1466</b>	Rates subject to change—check with hotel for best current rates DU rate: Standard room \$89 Suite: \$109
Lodging	<b>Marriott (Downtown)</b>	<b>Marriott (Downtown)</b>	<b>245-5500</b>	Rates subject to change—check with hotel for best current rates DU rate: \$99

Lodging	<b>Quality Inn &amp; Suites Event Ctr</b> 929 Third Street (Downtown)	<b>Quality Inn &amp; Suites Event Ctr</b> 929 Third Street (Downtown)	282-5251	Rates subject to change— check with hotel for best current rates DU rate: Standard King or Double \$68 Suite: \$84.95
Lodging	<b>Sheraton West Des Moines Hotel</b> 1800 50 <sup>th</sup> Street, West Des Moines, Iowa 50266	<b>Sheraton West Des Moines Hotel</b> 1800 50 <sup>th</sup> Street, West Des Moines, Iowa 50266	<a href="http://www.sheraton.com/westdesmoines">www.sheraton.com/westdesmoines</a>  515-223-1800	Drake Rate: \$79 a night + free breakfast ADDED 07/12/2011 Rates subject to change— check with hotel for best current rates
Lodging	<b>The Renaissance Savery</b> 400 Locust Street (Downtown)	<b>The Renaissance Savery</b> 400 Locust Street (Downtown)	244-2151	Rates subject to change— check with hotel for best current rates DU rate: \$96
Lodging	<b>The Suites on Locust</b> 800 Locust (Downtown)	The Suites on Locust 800 Locust (Downtown)	288-5800	Rates subject to change— check with hotel for best current rates DU Rate: Standard Suite \$175
Lodging	<b>The 1900 Inn</b>	Bed and Breakfast The 1900 Inn 1033 26th Street Des Moines, IA 50311	877-277-0149 <a href="mailto:innkeeper@the1900inn.com">innkeeper@the1900inn.com</a> Jane and Tim Niess <a href="http://The1900Inn.com">The1900Inn.com</a>	Rates subject to change— check with hotel for best current rates 10% Discount to Drake parents and students eat breakfast with their parents for free.
Promotional Materials  Add University Bookstore to this list and also put them in for the category Books	<b>Proforma Pick-A-Dilley</b>	<a href="#">Rhonda</a> and <a href="#">Jim</a> Dilley 2092 NW 134th Street Clive, IA 50325 <a href="http://www.proforma.com/pickadilley">www.proforma.com/pickadilley</a>	515-224-5881 Toll Free: 888-699-0109	Promotional products, Printing services, Business documents, Multimedia, and ECommerce Solutions
Toner	<b>Office Max</b>	Bryan Bellis, Account Manager 7611 Madison Avenue Urbandale, IA 50322 <a href="mailto:Bryanbellis@officemax.com">Bryanbellis@officemax.com</a> <a href="http://www.Officemaxsolutions.com">www.Officemaxsolutions.com</a> <a href="http://www.officemax.com">www.officemax.com</a> Secondary Contact:	515-254-9227 800-438-3186 xtn 3043 FAX: 515-254-9337	Toner

		Customer Service 800-472-6473		
Travel Service Airline Hotel Car	<b>Travel and Transport</b>	www.eTTeksolutions.com		Offer online booking with account set up. Travel Summary Use: Airline, hotel, car
Travel Service Airline Hotel Car	<b>Travel Center</b>	Attn; Rick Travel Center 5805 Fleur Dr Des Moines, IA 50321 - 2845	<b>287-3170</b>	The university has a non-exclusive agreement with The Travel Center.
Vehicle Rental	<b>Charles Gabus Ford</b>	4545 Merle Hay Road Des Moines, IA 50310	<b>270-0707</b>	More information forthcoming. Drake uses this company often. Drake has an account with reduced pricing in place.
Vehicle Rental	<b>Mid States Ford</b>	1450 E Hwy 6 Waukee, IA 50263 - 8310 (866) 508-8871	<b>987-3697</b>	More information forthcoming
Vehicle Charter Bus Rental	<b>Midwest Coaches</b>	1501 E Lincoln Way Ames, IA 50010 - 6538 (515) 232-7270	<b>800-262-2005</b>	More information forthcoming Drake uses this bus company often.